



Procurement Assistance

ABOUT THE SBDC

For more than 30 years, the New York Small Business Development Center has provided entrepreneurs and small businesses with pro-bono confidential business counseling, training and industry-specific business research of the highest quality:

"I simply couldn't have succeeded without the preparation and help of my SBDC business advisor."

"Thank you for making this invaluable service available. My advisor has been, and continues to be, extremely helpful. She has brought my dream within reach."

"My SBDC business advisor provided many valuable insights that I couldn't have gotten anywhere else. He was encouraging and frank."

CONTACT US

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Visit our web site at: www.nysbdc.org

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U.S. Small Business
Administration

Funded in part through a Cooperative Agreement
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PROCUREMENT ASSISTANCE

The New York Small Business Development Center provides specialized assistance to small and/or disadvantaged firms interested in supplying goods and services to federal, state, and local government agencies and to large prime contractors. This includes counseling and research to:

- Understand and navigate the bid process
- Understand state and federal purchasing regulations, including discretionary spending
- Identify those government agencies that buy your products or services and learn how to market to them
- Identify subcontracting opportunities and how to connect with prime contractors

- Analyze and respond to bid opportunities
- Apply for small business certifications and special programs that help small businesses compete for government contracts. This includes certifications and programs for minority-, women-, and veteran-owned businesses, and firms located in designated HUBZones.
- Secure bonding if needed

To learn more about SBDC procurement services, visit our website: www.nysbdc.org

BIDLINX™

Identifying and locating government agencies that purchase your goods or services can be a daunting, time-consuming process. **BidLinx** is a web-based government contract bid notification service that cuts out hours of research and sends appropriate bid opportunities right to your desktop.

BidLinx is FREE to New York State businesses and individuals who are SBDC clients. Contact your local SBDC Procurement Advisor to enroll.

SBDC Procurement Staff

The SBDC is staffed by small business professionals with the knowledge and experience to provide step-by-step counseling and training to understand how to do business with government agencies.

Win and Fulfill Contracts Profitably!

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